# Mysteel Business Visit to NE. China Mining/Steel Enterprises in Sept 2016

As iron ore price saw a certain bullish trend from Feb to Apr, more local miners had gone back to market again. In that case, according to the recent Mysteel survey on China domestic 'capacity utilization, the number has stabilized around 60-65%. However, the seaborne price correction occurring in May had put some local miners to another dilemma situation. How long will those miners with high margin cost struggle and survive in the current market? And what will the Supply-side Reform bring to those miners?

In order to answer the above questions, Mysteel will organize a site-visit trip to steel & mining enterprises based in NE China in this September. At that time, we will take you to visit representative miners, mills, and to get a whole idea Chinese market dynamics.

**Date: Sept 18-20 2015**
**Liaoning, China**

| Visit Agenda | | | |
|---|---|---|---|
| **Date** | **City** | **Time** | **Itinerary** |
| **Sept 18** (Sunday) | West Liaoning | Afternoon | Group Assembling At Hotel (18:00 pm) |
| **Sept 19** (Monday) | West Liaoning | Morning | **Visit to Yushan Mining Co., Ltd**<br>**Visit to Fuguiniao Mining Co.,Ltd** |
| | | Afternoon | **Visit to Shengyang Lanbo Trading Co.,Ltd**<br>**West Liaoning to East Liaoning** |
| **Sept 20** (Tuesday) | East Liaoning | Morning | **Visit to Ansteel / Ansteel Mining**<br>**Visit to Bensteel / Bensteel Mining** |
| | | Afternoon | **Visit to Anliao Mining Co.,Ltd**<br>**Back To Anshan Airport** |

Note that the above preliminary itinerary is subject to alternation and the final edition will be published in due course before the visit.

For more information about **Mysteel Business Visit to China Mining/Steel Enterprises in June, 2015** please contact Jill Liu at Liucy@mysteel.com Tel: +86 21 2609 4540 or Fax: 021-66896935

## Introduction of Ming/Steel Enterprises to be Visited

1. **Yushan Mining Co., Ltd**

   A private-owned miner and pellet producer in West Liaoning. Annual production of Conc. is 100,000mt and annual pellet production is 200,000mt. The mining mode is underground pit + open Pit mining. The mining business has been suspended and planned to back to operation again in Aug.

   **Delegate: General Manager**

2. **Fuguiniao Mining Co., Ltd**

   A private-owned mining enterprise and located in west Liaoning. The annual concentrate production reaches 600,000mt and Fe grade of concentrate is around 65%. The mining mode is underground pit mining. The miner just back to operation in Apr after a suspension.

   **Delegate: Production Manager**

3. **Shengyang Lanbo Trading Co., Ltd**

   A private-owned trading company and located in west Liaoning. The main product is 66%Fe and total trading volume is 1Mtpa. The major client is Linyuan Steel.

   **Delegate: General Manager**

4. **Ansteel/Ansteel Mining**

   A state-owned enterprise, located in east Liaoning. The concentrate production of Ansteel Mining in 2016 is expected to reach 20Mtpa with Fe grade of 65-66%. The production of pig iron 20.5Mtpa and major products are long/flat steel.

   **Delegate: Head of Business Dept.**

5. **Bensteel/Bensteel Mining**

   A state-owned company and located in East Liaoning. The conc. production of Bensteel Mining is 10Mtpa and the mining mode is underground pit + open pit mining. The major product is 66%Fe concentrate. The pig iron production of Bensteel is 10Mtpa and major production is long/flat steel.

   **Delegate: Vice General Manager of Business Dept.**

6. **Anliao Mining Co., Ltd**

   A private-owned mining company and located in East Liaoning. The annual conc. production is 700,000mt. The mining mode is underground pit mining. The major product is 66%Fe concentrate.

   **Delegate: Vice General Manager of Business Dept.**

## Previous Reviews

- Entrusted by one Australian Research Institution, Mysteel organized visit tours to iron ore mining companies in Beijing, Tangshan, Liaoning for three times respectively in May, June, July, 2012.
- Entrusted by one US-based iron ore mining company, Mysteel organized visit tours to iron ore mining companies in Beijing, Chengde, Liaoning in March, 2013.
- In December, 2013, entrusted by one Australia Research Institution, Mysteel organized one business tour including the visits to Caofeidian Port in Tangshan and Dongjiakou Port in Qingdao.
- In May, 2014, Mysteel organized the iron ore and steel chain business tour including 4 iron ore mining companies, 1 steel mill and 1 port in Hebei province which attracted 15 attendees.
- In January, 2015 Mysteel organized the iron ore and steel chain business tour to Shandong, including 4 iron ore mining companies, 1 steel mill.
- In April, 2015, Mysteel organized the iron ore and steel chain business tour including 4 iron ore mining companies, 1 steel mill. and 1 port in Hebei province which attracted 15 attendees.

## Registration Form

Company:

Country:

Delegate 1:

Title:

Tel:

Mob:

Email:

Delegate 2:

Title:

Tel:

Mob:

Email:

Delegate 3:

Title:

Tel:

Mob:

Email:

## Consultancy Fees

| No. of Delegate | 1 | 2 or Above 2 |
|---|---|---|
| Fees/company | $2,500/each | $2,300/each |

Fees: □$2,500 □$4,600 □$6,900

*The above price includes all the fees of Mysteel consultancy fee, accommodation, meals, car rent and payment for translation etc. after assembling in Pullman Time SquareHotel.

*The full payment shall be transferred to Mysteel within the stipulated days after signing the agreement, please refer to the agreement.

Benxi Wanhao International Hotel

□Superior Room (Single__/Double__),____Rooms

*If you have extra requirement for the accommodation, Mysteel will charge for the additional fee.

**Bank Account Details**

**Beneficiary:** Shanghai Ganglian E-Commerce Co., Ltd.
**Beneficiary's Add.:** 68 Yuan Feng Road, Bao Shan District, Shanghai, 200444, P.R. China
**Issuing Bank:** BANK OF CHINA SHANGHAI BRANCH
**Bank Address:** B-2/F Baishu Bldg., 1230 N. Zhong Shan No.1 Rd., Shanghai, China
**Account No.:** 4572 5924 0473
**Swift Code:** BKCHCNBJ300

**Contact Mysteel Iron Ore for more details**
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