#### **Introduction:**

Mysteel International Iron Ore Market Seminar is one of the most influential conferences in China's iron ore industry. The purpose of the seminar is not only to offer a communication platform in market forecast and operation strategy, but also to open up new management channels and build up their brand image.

CCCMC and Mysteel have held International Iron Ore Market Seminar each year since 2007. Meanwhile, governmental authorities, iron ore production and trade enterprises, well-known economists, financial institutions and other relevant experts are all our supporters. In 2016, apart from global economic downturn, China's economy maintained the steady growth on the basis of Supply-Side Structural Reform. Moreover, with an increasing number of market participants turn to focus on commodities market, iron ore, coking coal and rebar market moved up sharply.

We sincerely invite you to our formal meeting on March 16<sup>th</sup> so that we have opportunities to discuss industrial innovation. The seminar is hosted by China Chamber of Commerce of Metals, Minerals & Chemicals Importers & Exporters (CCCMC) as well as Shanghai Ganglian E-commerce Holdings Co., Ltd (Mysteel), and co-organized by Qingdao Special Steel Co., Ltd. Finally, it is projected that industry representatives who attend the seminar will constitute more than 60 percent of all participants.

## **Hot Topics:**

- 1. The Process and Methods of Promoting Supply-Side Reform
- 2. International Macro Economy and RMB Exchange Rate
- 3. Asset Allocation and Application
- 4. Development Situation and Business Strategy of Domestic and Overseas Representatives Mines
- 5. Steel Export Analysis and Outlook
- 6. Risk Warning and Trend prediction in Real Estate
- 7. Opportunity and Strategy Operation in Commodity Trading
- 8. Iron Ore Structural Supply and Marginal Cost Curve

Conference Date: March 15th-17th, 2017

Conference Venue: Qingdao Shangri-La Hotel (9 Xianggang Middle Road, Qingdao)

Conference Host: China Chamber of Commerce of Metals, Minerals & Chemicals Importers &

**Exporters** 

Shanghai Ganglian E-commerce Holdings Co., Ltd

Conference Co-sponsor: Qingdao Special Steel Co., Ltd.

# **Conference Agenda**

Wednesday, March 15 <sup>th</sup> , 2017					
08:00-22:00	Conference Registration				
	Workshop 1: Physicals and Finance				
	1. Analysis and Prospect of Coal Mines				
14:00-17:00	2. Application and Case Study on Pricing				
	3. How to Avoid Market Risks via Using Structured Derivative Tools				
	4. Classic Case Study on Sell and Buy Arbitrage				
	Workshop 2: High-end Closed Door Forum of Futures Company (Only for Invited Enterprises)				
14:00-16:00	1. Fundamental Analysis on Ferrous Chain				
14.00-10.00	2. Investment Opportunities and Prediction				
	3. Discussion				
16:00-18:00	Workshop 3: VIP High-end Closed Door Forum (Only for Invited Enterprises)				
18:00-20:00	Welcome Banquet				
Thursday Morning, March 16th, 2017					
07:00-10:00	Conference Registration				
Section 1: Opening Speech					
08:45-09:00	Guest Speaker: CISA, CCCMC, Mysteel				
Section 2: Macro Economy and Industry					
	Theme 1: Promoting Supply-Side Reform				
09:00-09:30	Guest Speaker: China's Ministry of Industry and Information Technology				
09:00-09:30	1.The process and methods of promoting Supply-Side Reform				
	2. How to adjust strategies for enterprises aiming at Supply-Side Reform				
	Theme 2: Analysis on Operation Condition of China's Iron and Steel Industry				
09:30-10:00	Guest Speaker: China Iron & Steel Association				
	1. Current production and operation situation on iron and steel enterprises in the first quarter				
	2.Reference and consideration				

Guest Speaker: Domestic Well-known Economic Experts  1. Global economic prospects  2. exchange rate reform and factors that influence the rate  Theme 4: Current Domestic Situation on Economy Development Guest Speaker: Domestic Famous Economic Experts  1. The marketization of exchange rate 2. Monetary policy  Theme 5: Asset Allocation Opportunities in "L" Economic Environment Guest Speaker: Xu Xiaoqing, an Economist in DH Fund Management 1. Interpretation of economy 2. Suggestions for asset allocation  Section 3: Industry and Market  Theme 6: The Road To Revival of Domestic Mining Enterprises Guest Speaker: Metallurgical Mines Association of China 1. Operation Situation of domestic mines & Prediction on Annualized yield 2. Transition Thoughts & Development Planning  Theme 7: The Road of Production Reachability for Global Supplier Guest Speaker: Vale
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14:25–14:50 1. The schedule of S11D project & operating strategy
2. The future plan of mixed mines
Theme 8: Transformation and Upgrading of Trade Enterprises in Current Situtaion
Guest Speaker: Large Domestic Trade Representatives
1. The Development of New Trade Pattern
2. Discussion on pricing model
Theme 9: Analysis on Global Steel Import and Export
15:15-15:40 Guest Speaker: Steel Mill Representatives
1. Analysis on export situation and trend
2.Challenge in the export
Theme 10: 2017 new risks in the real estate market
Guest Speaker: Broker / investment bank analyst
1. Policy Control and Market Game
2. Risks and Caution
Theme 11: 2017 Commodity Trading Opportunities with a Global Perspective
Guest Speaker: Research Instituation
1. Market and Opportunities
2. Strategy and Operation
Theme 12: How Return to Marginal Cost about Iron Ore Structural Supply
Guest Speaker: Mysteel Analyst
1. Status Quo and prediction of Demand and Supply
2.Prediction on price
Market discussion: Combination Between Industry and Finance
Guest attendees: Investment Enterprises, Futures Enterprises, Private Placement, Representative of
Traders/Mills/Mines and Mysteel
Discussion topic 1: Fundamental analysis on market trends

	Discussion topic 2: Nearby-month contract and far-month contract trend & operation methods							
	Discussion topic 3: Cross-contract and cross-species short-term arbitrage opportunities							
	Discussion topic 4: Operation suggestions of brick-and-mortar enterprise							
18:00-20:00	Banquet							
Friday Morning, March 17 <sup>th</sup> , 2017								
08:30-13:00	Business Activity							

## **Registration:**

## **Registration Form**

Company:

Country:

Delegate 1:

Title:

Tel:

Mob: Email:

Delegate 2:

Title:

Tel:

Mob:

Email:

### Early Bird Rate before Feb 17, 2016

Single USD

Delegate 1200/delegate

Group USD

above 2 1000/delegate

#### Early Bird Rate before Feb 17, 2016

Single USD

Delegate 1200/delegate

Group USD

above 2 1000/delegate

#### **Payment on Conference**

Single USD

Delegate 1500/delegate

#### **Bank Account Details**

Beneficiary: Shanghai Ganglian

E-Commerce Co., Ltd.

Bank: BANK OF CHINA SHANGHAI BRANCH

**A/C No.:** 4572 5924 0473 (USD) **Swift Code:** BKCHCNBJ300 **Account No.:** 4572 5924 0473

# Hotel Accommodation (for main conference attendee)

Hotel: Qingdao Shangri-La Hotel Add.: 9
Xianggang Middle Road, Qingdao, China
To ensure availability of hotel room,
delegates who need accommodation
reservation must indicate preferred room
type and room quantity on the registration
form before Feb 27. The accommodation
charge shall be paid by the delegates to the
hotel directly.

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Rate for Shangri-La Hotel					
Room Type	Rate (room/night)				
City Wing Deluxe Room Single/Double	RMB 800 (include breakfast)				
City Wing Deluxe Grand Room Single/Double	RMB 900 (include breakfast)				
Valley Wing Executive Room Single/Double	RMB 1200 (include breakfast)				
City Wing Executive Suite	RMB 2200 (include breakfast)				
Valley Wing Executive Suite	RMB 3200 (include breakfast)				

## **Sponsorship:**

Retail Item	Price (RMB)	Number	Notes
Title Sponsorship for Welcome Dinner on March 15 <sup>th</sup>	80000	Sold out	3-5 tables free delegates quotas+ Meal coupon + Conference guideline
Title Sponsorship for Appreciation  Dinner on March 16th	60000	1	3-5 tables free delegates quotas+ Meal coupon + Conference guideline
VIP Conference Room	20000	5	Half day or daily usage for VIP reception room + The right to use standard amenities
Title Sponsorship for Gifts	60000	1	Exclusive title sponsorship for gifts
Enterprises Showcase	30000	No Limit	Display on March 16 <sup>th</sup> + Coffee + Dessert
Advertising Board	20000	No Limit	3.5m * 2,5m
Banner	10000	No Limit	
<b>Exclusive Back Cover of Proceedings</b>	30000	1	
Color Inserts of Proceedings	20000	No Limit	
Title Sponsorship for Wristband	20000	1	Logo of sponsors will be showed on wristband + Propagation before conference + Conference guideline + Banner propagation
Title Sponsorship for Chair Cover	50000	1	Logo of sponsors will be showed on the chair cover
Title Sponsorship for File Bag	30000	1	Exclusive naming right for Conference

			File Bag
Enterprises File Bag	10000	1	
The Exclusive Forum	50000	5	Exclusive conference room
Speech for Forum	30000	No Limit	30 minutes speech
Speech for Main Conference	50000	No Limit	15-20 minutes speech
Football Match	30000-50000	2	Company can choose to sponsor a football team or the whole football match and LOGO of sponsors will be showed on jersey, backpack and trophy.
Basketball Match	30000-50000	2	Company can choose to sponsor a football team or the whole football match and LOGO of sponsors will be showed on jersey, backpack and trophy.
Singing Contest	60000	1	Company will own exclusive naming rights and sponsorship for prizes can be sold separately.
Additional Items		No Limit	

#### CONTACT:

Address: 7th floor, 68 Yuan Feng Road, Bao Shan District, Shanghai, 200444, P.R. China

Postal Code: 200444 Fax: 021-66896935 021-66896934

For more info, please contact:

Nancy Li 021-26093933

+8618521414217

<u>lixj@mysteel.com</u>

Helen Zhi 021-26093195

+8618521414209

zhihl@mysteel.com

Susie Huang 021-26095583

huangsq@mysteel.com

Vivian Sheng 021-26093873

shengyw@mysteel.com