



# 3rd China Ferrous Derivatives International Conference 2018

June 21 - 22 2018 | Pudong Shangri-La Hotel Shanghai

To organizations and companies that may concern:

The 3rd China Ferrous Derivatives International Conference 2018, which was led by the China Iron and Steel Association and supported by the China Futures Industry Association, will be held in Pudong Shangri-La Hotel Shanghai on June 21 - 22 2018 by the CCPIT (China Council for the Promotion of International Trade) Metallurgical Industry Sub-Council and Shanghai Ganglian Holdings Co Ltd ([www.mysteel.com](http://www.mysteel.com)).

In the past few years, the long-suffering iron and steel industry has come to a new transit point, into a new era of high-quality development thanks to the unswerving supply-side reform, the better competition environment, and have again enjoyed margins in steel sales. It is also with new and rare opportunities in front for structural optimization, technological upgrading so as to tackle fundamental issues so as to achieve a sustainable development. Meanwhile, China's steel futures market in China is enjoying a continuing and rapid growth, and some commodities are witnessing their prices developing into the benchmark in the international commodities and financial markets, providing the market participants with effective and efficient hedging tools. The commodities exchanges both in China and abroad will develop and launch more steel-related derivative products including futures, options and swaps to complete the basket of global ferrous commodities. The derivatives market, undoubtedly, will play a growingly significant role in the development of the iron and steel industry.

The conference is part of our efforts to support the enterprises to enhance their understanding about the hedging tools such as futures and options, to learn to minimize risks with such tools so as to lend support to a steady industrial environment, and at the same time provide a bridge for the financial market players to enrich their understanding about the fundamentals of the steel industry and so as to better serve the industry's needs for derivatives. And the main themes of the conference will cover macroeconomic analysis and market outlook for 2018, the status quo and the future of the steel industry, demand and supply and price trend as well as the present and the future of the ferrous derivatives market.

The conference will serve as the platform of exchanges between industrial participants and institutional and derivatives investors, to service the needs of all the companies and individuals along the steel industrial chain. The event is also aimed to instill the concept of risk management, to inspire industries enterprises to make the use of derivatives to manage price volatility, enabling the financial market to serve the physical markets, and thus to realize the healthy and sustainable development of the steel industry.

All interested parties are warmly welcome to the conference, and please check out the attachment for details regarding the program and registration.

Enclosed are: 1. Preliminary Conference Program

2. Matters relating to conference attendance

3. Registration form

## CONFERENCE DATE

June 21<sup>th</sup> - 22<sup>th</sup>, 2018

## CONFERENCE VENUE

**Shanghai Pudong  
Shangri-La Hotel**

(No.33, Fucheng Road,  
Pudong District)

## CONFERENCE VENUE



The Metallurgical Sub-council of China Council for the Promotion of International Trade (CCPIT)



CISA



China Futures Association (CFA)



Shanghai Futures exchange (SHFE)



Dalian Commodity Exchange (DEC)



Zhengzhou Commodity Exchange (ZCE)



Shanghai Clearing House (SCH)



Singapore Exchange Ltd (SGX)



Shanghai Ganglian E-commerce Holdings Co., Ltd.



# Preliminary Conference Program

## Thursday, June 21 2018

09:00-21:00	Conference Registration
09:00-12:00	Exchange Forum
	Saloon by Futures Companies
14:00-17:00	Forum I: Integration of Industry and Finance to Facilitate Chinese Dream
	Forum II: Build Chinese Dream and Go Global
	Exchange Forum
	Special Saloon by Futures Companies
09:00-17:00	Training Course I: Co-prosperity of Finance and Industry 【the Basics】
	Training Course II: Co-prosperity of Finance and Industry 【intermediate Level】
18:00-20:00	Buffet Dinner

## Friday morning, June 22 2018

07:00-10:00 Conference Registration

### Section 1: Welcome Speech by Senior Officials

09:00-09:15 **Welcome Speech by Senior Officials**

### Section 2: Macro View

09:15-10:00 **Keynote Speech 1: The Present and Future of China's Steel Industry**  
Speaker: China Iron and Steel Association officials  
1. China's Steel Industry for H1 2018 and Market Outlook  
2. Prospect of the Ferrous Derivatives Market Development

10:00-10:45 **Keynote Speech 2: China's Economy -Now and the Future**  
Speaker: Well-known Economists  
1. China's Economy in 2018  
2. Steel Industry's Adaptation to the Present Economy

10:45-11:20 **Keynote Speech 3: Global Market Changes and Prospect Amid Sino-US Trade Friction**  
Speaker: Well-known Economists  
1. Global Economy in 2018  
2. Global Political and Economic Risks and Impacts on China

11:20-12:00 **Panel Discussion: Development and Innovation of Commodities and Futures**  
Panelists: Officials from Major Futures Exchange  
1. The Status Quo of the Futures Market  
2. The Innovation and Development of Commodities and Futures



# Preliminary Conference Program

Friday afternoon, June 22 2018

## Section 3: Industrial Finance

13:30-14:00	<p><b>Keynote Speech 4: Operations of Steel Warehouse and Warranty Delivery</b> Speaker: Officials from Steel Mills or Investment Managers With Real-time Practice</p>
14:00-14:30	<p><b>Keynote Speech 5: Mechanisms of Hedging via Futures</b> Speaker: Investment Managers and Fund Managers</p> <ol style="list-style-type: none"><li>1. The Development Module of New Trade</li><li>2. Development Path for Enterprises with Integration of Industry and Finance</li></ol>
14:30-15:00	<p><b>Keynote Speech 6: Coking Industry in New Eco-Friendly Environment: Today and the Future</b> Speaker: Well-known Coking Enterprises</p> <ol style="list-style-type: none"><li>1. New Changes to the Coking industry in Supply-Side Reform</li><li>2. New Requirements to Coking Plants in New Eco-Friendly Rules and Regulations</li><li>3. New Measures of Coking Plants in New Environment</li></ol>
15:00-15:30	<p><b>Keynote Speech 7: Commodities Options— the Escort of the Enterprises in the Development</b> Speaker: Financial Institutions</p> <ol style="list-style-type: none"><li>1. The Comparative Advantage of Options to Other Derivative Tools</li><li>2. Enterprises' Utilization of Options in Managing Price Volatility</li></ol>
15:30-16:00	<p><b>Keynote Speech 8: The Internationalization for Trading Houses</b> Speaker: Well-known Multinational Trading House</p> <ol style="list-style-type: none"><li>1. Development Model and Path of Emerging Internationalization in Trading</li><li>2. The Development of Enterprises under the Integration of Industry and Finance (Marriage of physical trading with financing)</li></ol>
16:00-16:45	<p><b>Keynote Speech 9: Analysis of Steel Prices in 2018 and the Market Outlook</b> Speaker: Mysteel.com</p> <ol style="list-style-type: none"><li>1. Analysis of Steel Industry In 2018</li><li>2. Research on Future Ferrous Prices</li></ol>
16:45-17:45	<p><b>Panel Discussion: New opportunities and Challenges in 2018 - Dialogue Between Industry and Finance</b> Panelists: Representatives from Well-known Investment Companies and Enterprises</p> <ol style="list-style-type: none"><li>1. Discussion on Hot Topics And Market Trend</li><li>2. Analysis on Prices of Major Steel Products and Strategies</li></ol>
18:00-20:00	<p><b>Appreciation Banquet</b></p>

(Note: The above is the preliminary conference program, the final version will be subject to the published information on the very day.)



# Matters Regarding Conference Attendance

**1** Conference time and venue: registration on June 21, full-day events on June 21-22, with June 21 for individual forums and June 22 for the conference. Conference venue: Pudong Shangri-La Hotel Shanghai. Address: No. 33, Fu Cheng Road, Pudong New Area, Shanghai (in Lujiazui CBD). Attendees need to register at Pudong Shangri-La Hotel Shanghai at 0900-2100 on June 21.

**2** Registration and payment: interested parties can register either via email or fax, with the payment remitted to designated banking account and the receipt of the remittance faxed to the organizing committee office. Payment details are as below:

	Single company Number of Attendees	China-registered entity	Foreign-invested entities (including branches and entities in China)
Payment before June 1	One Attendee	Yuan 3,000/person	\$1,000/person
	Two or more Attendees	Yuan 2,500/person	\$800/person
Payment after June 1	One Attendee	Yuan 3,500/person	\$1,100/person
	Two or more Attendees	Yuan 3,000/person	\$900/person
Payment on site		Yuan 4,000/person	\$1,200/person

CISA members will be charged RMB 2500/person including conference, venue, conference program, translation, and dining. Accommodation is excluded. The remittance must be marked with the name of the enterprise and made to “Steel Derivatives Conference”. The organizing committee office will then provide receipt for conference expenses upon receiving the payment. Registration is guaranteed on June 15, with no limitation to attendees. Any registrations post June 15 may not be included in the delegate list. Any payment after June 1 will not be refundable but change of attendees will be allowed. **In accordance with related financial rules and regulations, no individual payment via remittance will be accepted.**



# Matters Regarding Conference Attendance

**3 Accommodation:** The organizing committee has secured some guest rooms at preferential prices in Pudong Shangri-La Hotel Shanghai. Attendees with the intention to stay in the conference hotel please fill in section regarding the accommodation in the Registrant Form (Attachment 3) and send it back via fax or email. Hotel booking will end on June 8 and at attendee' s own expenditures, and the organizing committee will not provide any hotel booking coordination afterwards.

**4 Sponsorship and advertisement:** all enterprises are cordially welcome to take the opportunity to sponsor the event or promote its own companies via booths or ads insertions in the conference program or handouts. For the charges of various means of sponsorship, please contact the organizing committee, and all the information regarding charges of advertisements please find on the conference website. Any application for sponsorship and advertisement should be filed no later than June 1.

## **5 Contact means of organizing committee office**

(1) International Cooperation Department of CISA/ Conference Department of Metallurgical Industry Sub-council of CCPIT (China Council for the Promotion of International Trade)

📍 Address: No. 46, Dongsu West Street, Beijing

👤 Personnel in charge: Ms. Bai Miao, Mr. Song Zan

☎ Tel: 86-10-85110095, 86-10-65133322-4107

📠 Fax: 86-10-85110094, 86-10-65254154

✉ E-mail: [conference@mcchina.org.cn](mailto:conference@mcchina.org.cn)

(2) Shanghai Ganglian Holdings Co., Ltd.

📍 Address: No.68, Yuanfeng Road, Baoshan District, Shanghai, China

👤 Contact persons: Ms. Zhi Hailei, Ms. Wang Ni

☎ Tel: 86-21-26093195, 86-21-26093701

📠 Fax: 86-21-66896935, 86-21-66896934

✉ E-mail: [zhihl@mysteel.com](mailto:zhihl@mysteel.com)